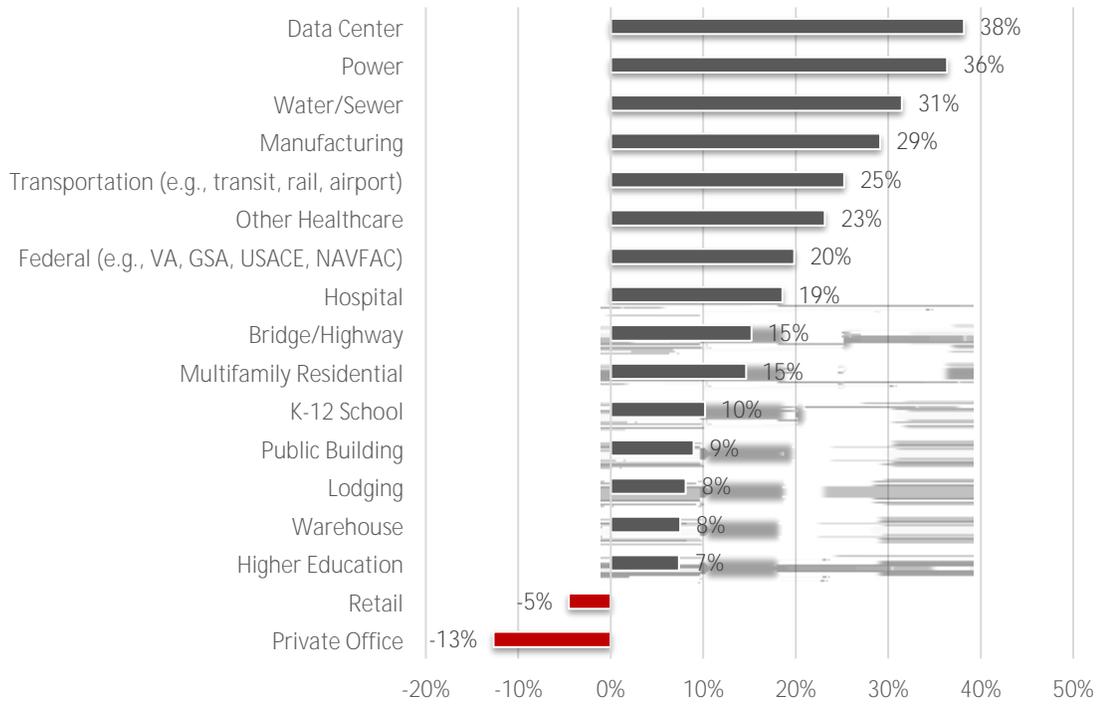




2025 Construction Outlook West Survey Results

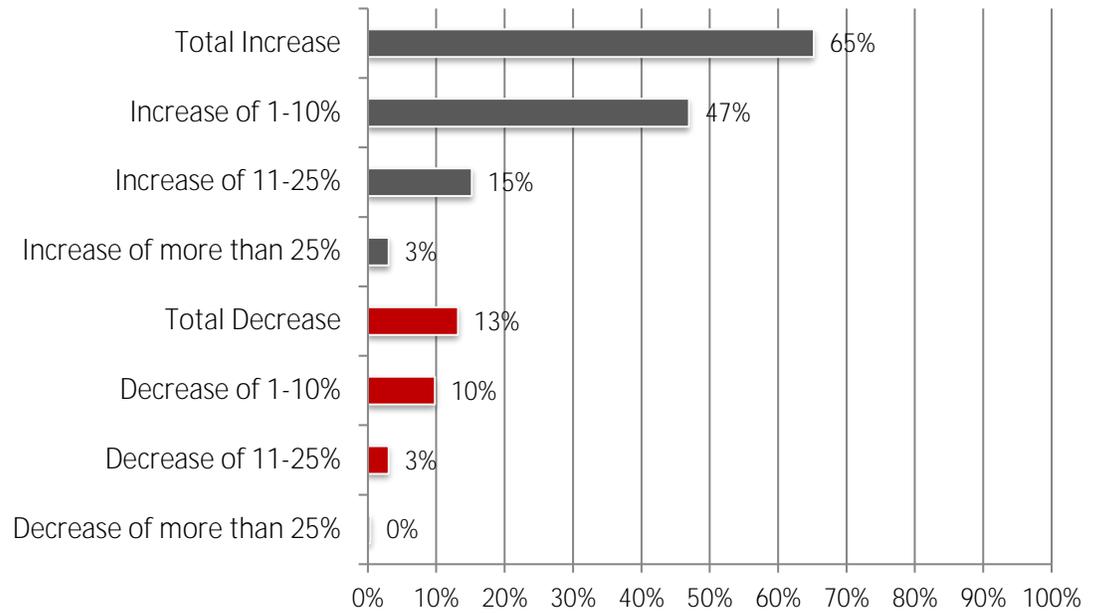
1. Compared to 2024, do you expect the available dollar value of projects you compete for in 2025 to be higher/lower/about the same (answer for all market areas in which your business operates)
Responses: 297

Net % expecting 2025 value of projects to be Higher or Lower than 2024

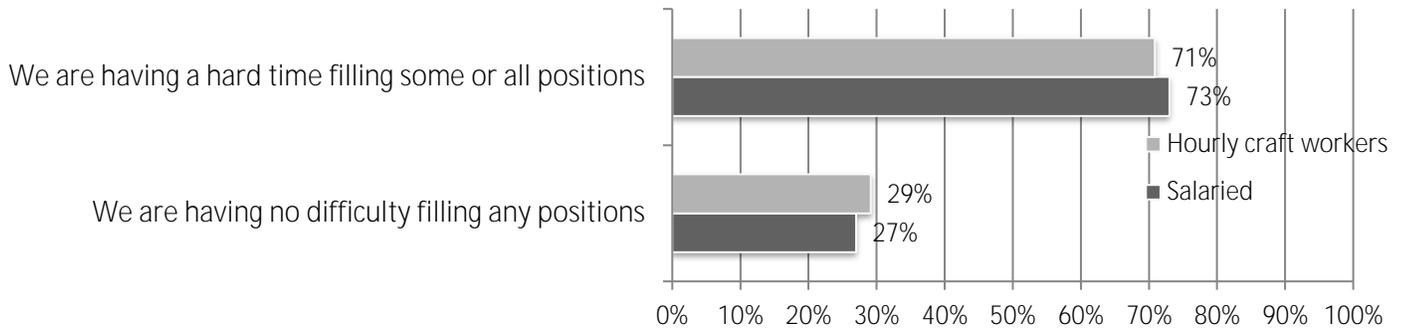


Higher	Lower	Same
49%	11%	39%
48%	11%	41%
46%	14%	40%
45%	16%	40%
44%	18%	38%
40%	17%	43%
37%	17%	46%
38%	19%	43%
35%	20%	45%
39%	24%	37%
34%	24%	43%
33%	24%	44%
33%	25%	42%
33%	25%	43%
29%	22%	48%
26%	30%	44%
23%	36%	41%

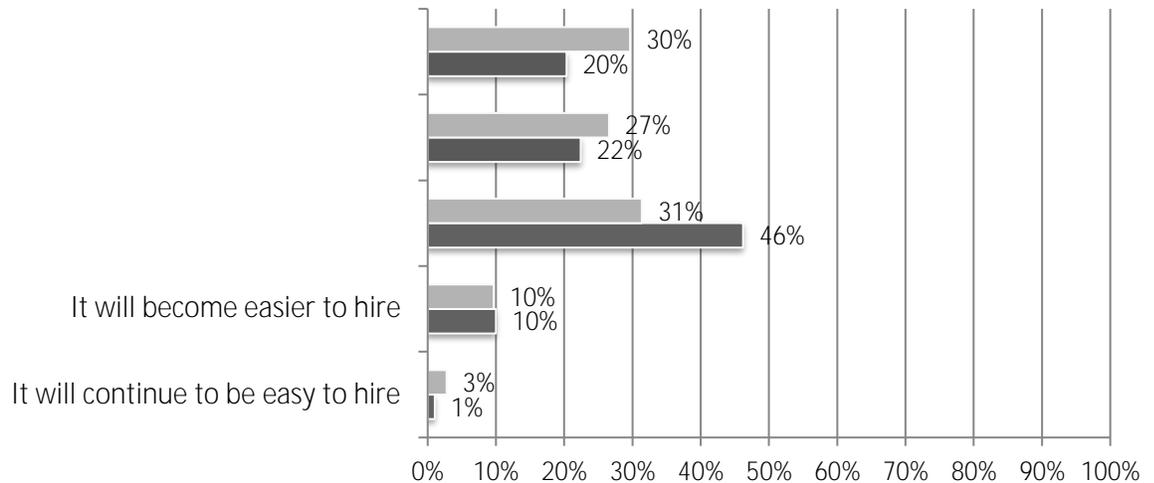
2. What percentage change do you expect in your headcount in 2025? Responses: 296



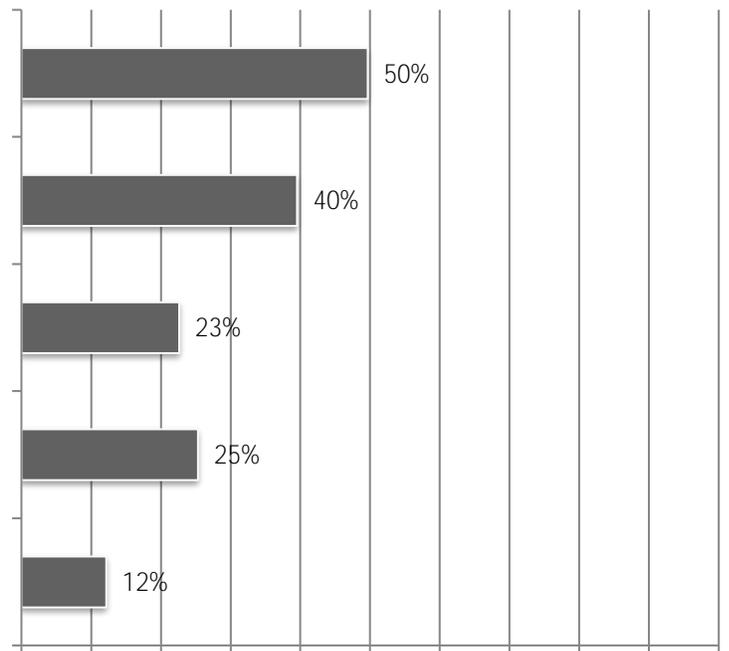
3. Describe your difficulty in filling open positions: Responses: 296



4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 296



5. What changes did your firm make in pay or benefits in 2024? (mark all that apply) Responses: 296



6. How has your firm responded to supply-chain issues in 2024, if any? (mark all that apply) Responses: 290

7. What difference, if any, has the Infrastructure Investment and Jobs Act (also known as the Bipartisan Infrastructure Law), made to your business? Responses: 295

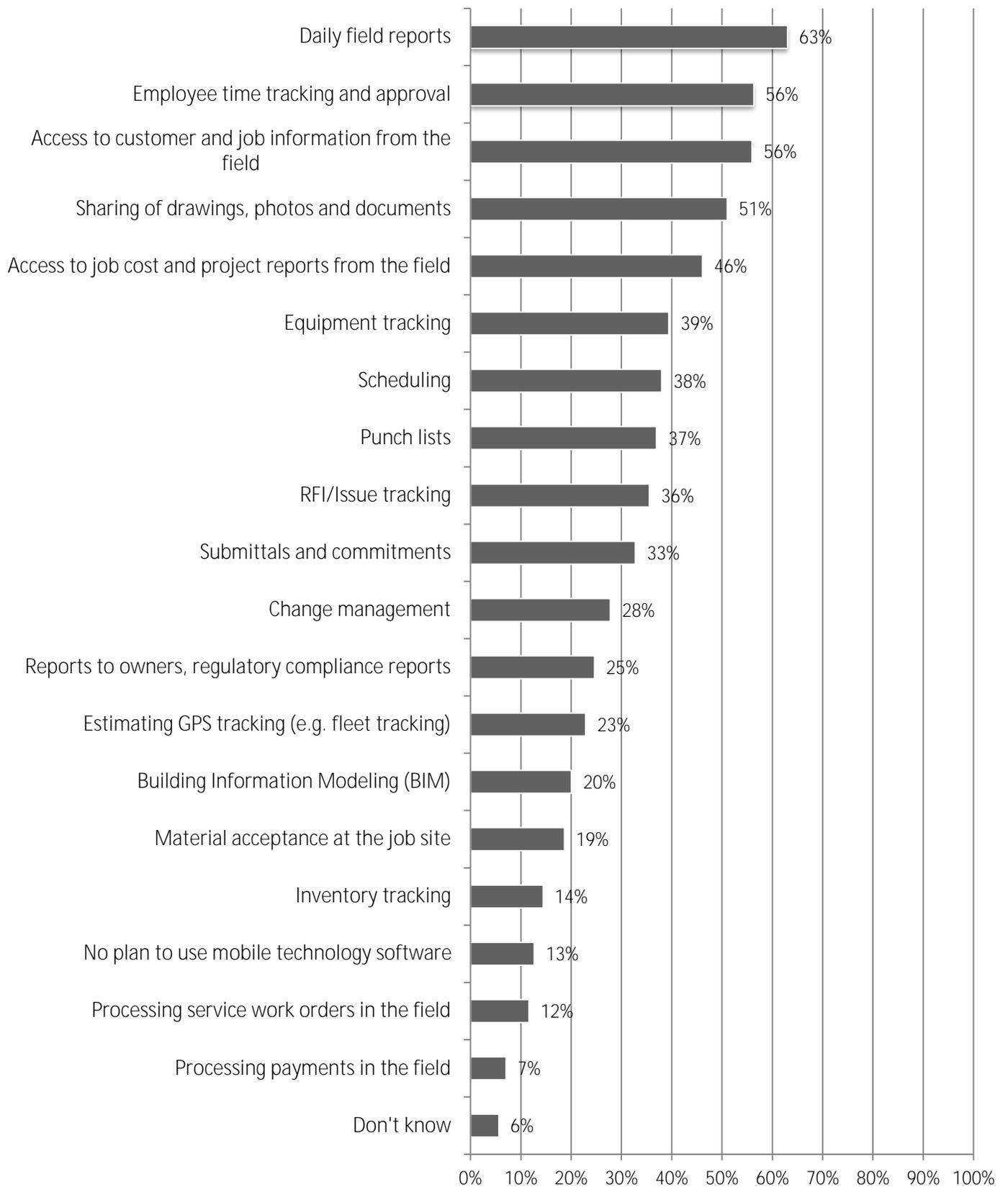
8. Did an owner postpone or cancel any projects that were scheduled to start in 2024 or 2025? (mark all that apply) Responses: 295

11. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses: 272

12. Compared to 2024, will your firm's 2025 investment in the following technologies change? (mark all that apply) Responses: 288

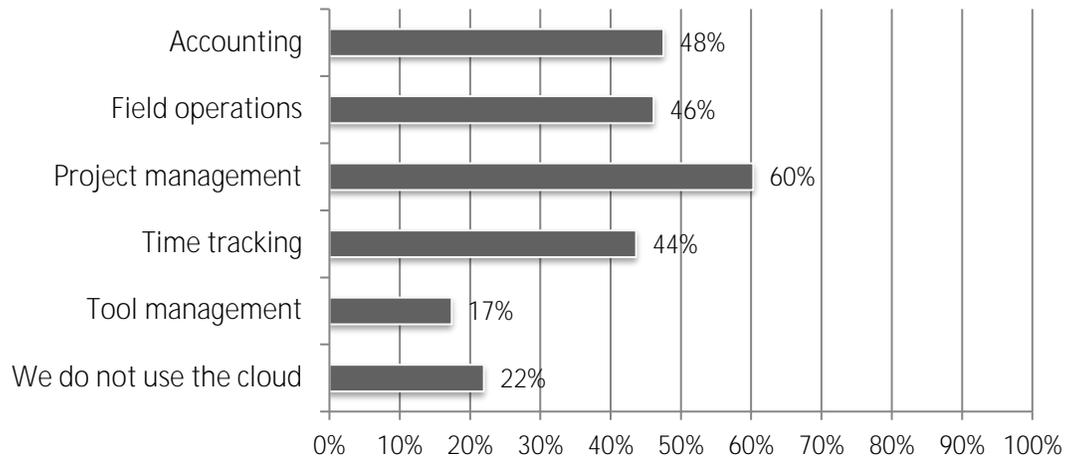
Document management software	42%	2%	56%
Artificial intelligence	40%	1%	59%
Accounting software	35%	0%	

15. How does your company plan to use mobile software technology? (mark all that apply) Responses: 284

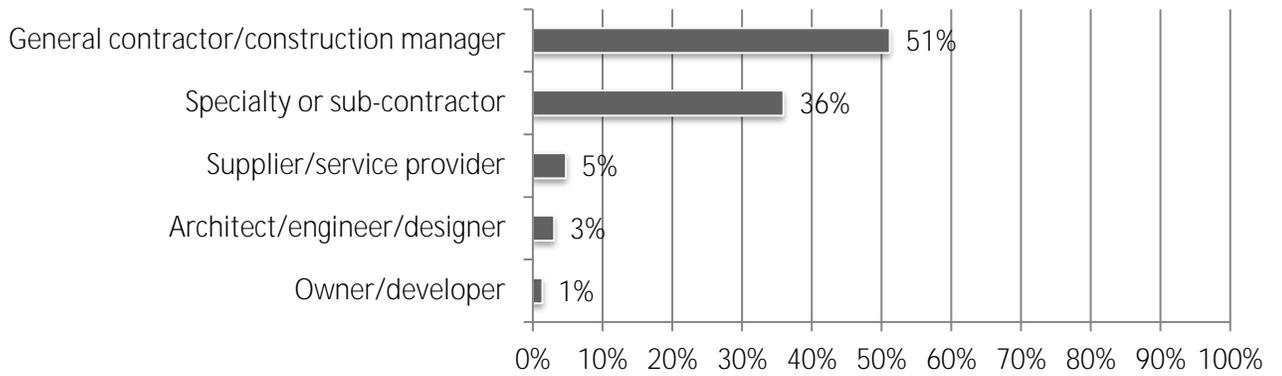


16. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses: 282

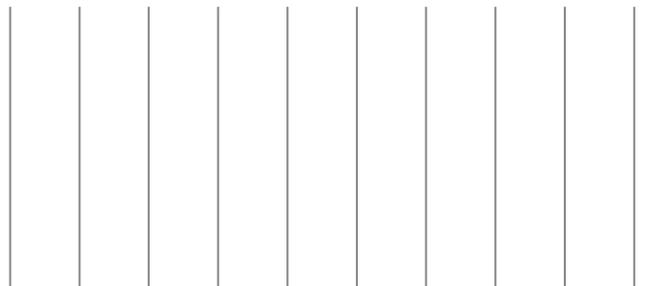


17. What best describes your firm? Responses: 295

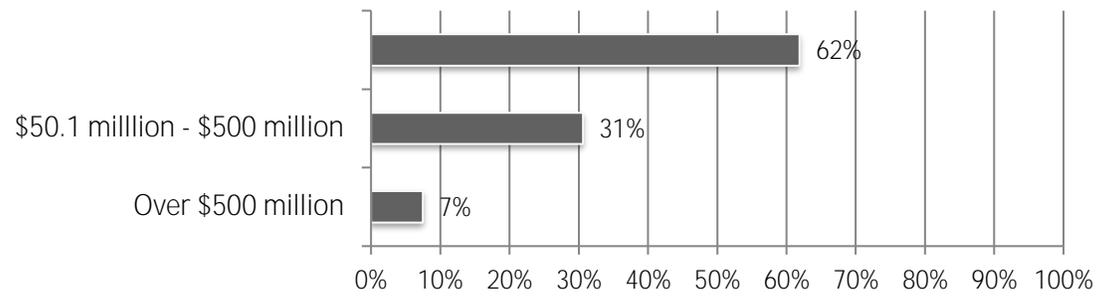


18. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?

Responses: 292



19. Estimate the total dollar amount of work your firm performed in 2024. Responses: 294



20. How many total employees does your firm employ at all of its locations? Responses: 296